

## **CLIFFORD HALLAM HEALTHCARE (CH2) APPOINTED AS CSO DISTRIBUTOR**



21/12/2016  
Melbourne

CH2 are pleased to announce the Department of Health have confirmed CH2's appointment as a CSO Distributor under the new arrangement effective 1st January 2017.

This appointment will allow CH2 to provide a more complete and extensive distribution solution for Community Pharmacies across Australia.

**"The decision to apply to become a CSO distributor was a simple one"** explains CEO David Collins.

**"Community Pharmacy is a critical link in a complex health care network, it was important for CH2 to be able to support all areas of Pharmacy and so CSO appointment was essential."**

Proudly Australian owned and operated, CH2 has a national footprint which, combined with expert local knowledge, delivers scale and personalisation to its Customers and Supply partners. With a 78 year heritage in delivering outstanding healthcare supply solutions, CH2's healthcare foundations can be traced back to the formation of Victoria's regional and metropolitan hospital associations.

Today CH2 services customers located throughout Australia in metropolitan and regional areas. It has one of the widest distribution networks in the health care sector, with customers

including Public and Private Hospitals, Hospital and Community Pharmacies, Aged Care facilities, Medical Centres, Specialists, Day Surgeries, Diagnostic Imaging, Pathologists, Veterinarians, Dentists, Physiotherapists, as well as Federal and State Government bodies such as the Armed and Emergency Services and the Department of Veteran Affairs.

**"Whilst CH2 has been supplying Community Pharmacies for many years, we felt it was important to seek out CSO Distribution to provide a viable alternative for our Community Pharmacy customers."** said David Collins.

**"The CH2 team have extensive experience within the pharmacy market, and have been working behind the scenes over the last few months with our existing supplier network to ensure we extend product ranging to cover CSO product lines."**

CSO Distributor appointment completes a busy year for CH2 as the business has heavily focused on reinvestment in business growth. This included the recent acquisition of Total Compression Solutions (TCS) allowing CH2 to take ownership of the Venamax range of thromboembolic compression stockings and pumps, this includes Graduated Compression Stockings (GCS) as well as a full range of Total Compression Solutions for professionals on their feet.

For more information on new initiatives contact our Community Pharmacy Team.